

GROWTHPOINT PROPERTIES AUSTRALIA LIMITED (ASX Code: GOZ)

INTERIM RESULTS PRESENTATION

FOR THE SIX MONTHS ENDED 31 DECEMBER 2010



DISCLAIMER

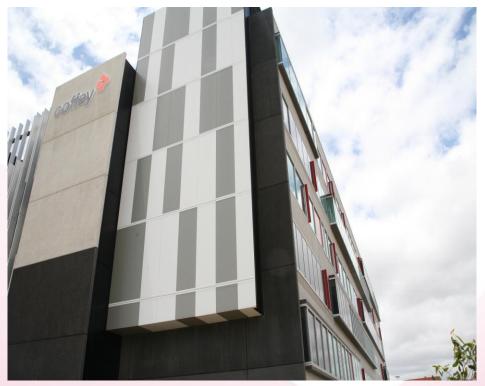
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In this presentation, "Group" means Growthpoint Properties Australia comprising Growthpoint Properties Australia Limited, Growthpoint Properties Australia Trust and their controlled entities.



AGENDA

- 1. Overview
- 2. Financial Highlights
- 3. Portfolio Overview
- 4. Property Market
- 5. Strategy & Outlook



Worldpark, 33 - 39 Richmond Road, Keswick, SA



OVERVIEW

1 Date

OVERVIEW - GOZ

GROWTHPOINT





GOZ AT A GLANCE*

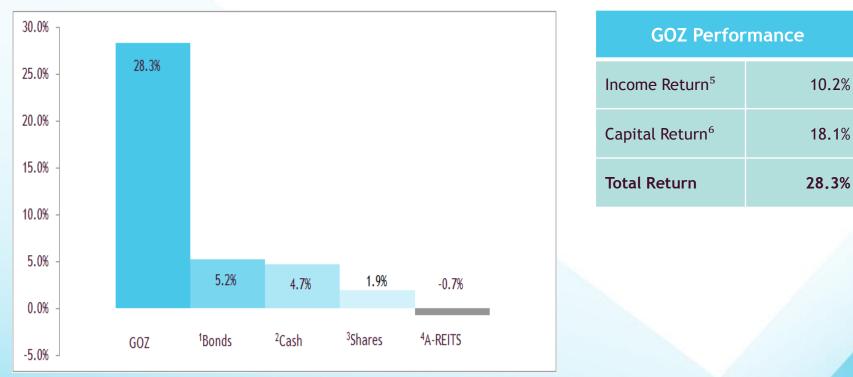
Objective and Investment Mandate	To provide investors with a tradable security producing consistently growing income returns and long-term capital appreciation. Invest in well-located property assets in Australia diversified by sector (office, industrial and retail) and geography				
Structure	Stapled entity structure Investors own company and trust Company / H Property Manager + Trust				
Property Assets	Circa \$1 billion, 33 properties, quality tenants, Weighted Average Lease Expiry (WALE) 9.1 years				
Operations	Board - 7 Members Management team - 7 employees "Landlord" - collect rent, pay expenses and bank interest to make distributions to security holders				
Growth	\$283.6 million of property purchased since December 2009 (44% asset growth) Growth for: Diversification, portfolio quality, expanding register and ASX liquidity				
Opportunities	Direct asset and portfolio purchases, fund-through pre-committed developments, merger and acquisition opportunities.				

* As at 31 December 2010



PERFORMANCE - 12 MONTHS ENDED 31 DECEMBER 2010

Total Returns (12 months ended 31 December 2010)



Sources:

- 1. UBS Government Bond Index-All Maturities
- 2. UBS Bank Bill Index
- 3. S&P / ASX 300 Accumulation Index
- 4. S&P / ASX 300 Property Accumulation Index
- 5. Distribution of 16.90 cents per staple security for 12 months ended 31 December 2010 divided by closing ASX price of \$1.66 as at 31 December 2009
- 6. ASX price of \$1.96 as at 31 December 2010 relative to ASX price of \$1.66 as at 31 December 2009



FINANCIAL HIGHLIGHTS



RESULTS HIGHLIGHTS

ITEM	HY 2010 \$ million	HY 2009 \$ million	Change \$ million
Net property income	36.9	28.3	8.6
Net profit	24.8	33.2	(8.4)
Distributions paid / payable	15.8	8.8	7.0
Distributions per stapled security (cents) ¹	8.4	5.5	2.9

ITEM	As at Dec 2010 \$ million	As at Jun 2010 \$ million	Change \$ million
Total assets	1,012	775	237
Total property assets ²	991	757	234
Interest bearing liabilities	547	417	130
Debt / total property assets	55.2%	55.1%	0.1%
Net tangible assets per stapled security (\$)	2.03	2.03	-

Property Portfolio

WALE (years)	9.1
Occupancy	100%
Number of properties	33
Book value (\$m)	991
Average valuation cap rate	8.5%

- $^{\rm 1}$ Distribution for GOZ securities, GOZNA earned a pro rated distribution of 4.52 cents for HY 2010
- ² Includes straight-line leasing adjustment



DISTRIBUTABLE INCOME

	HY 2010 \$ million	HY 2009 \$ million
Net property income	36.9	28.3
Net interest expense	(19.3)	(17.8)
Operating and trust expenses	(1.8)	(1.7)
Distributable income	15.8	8.8
Distributions paid/payable	15.8	8.8

GOZ Securityholders - 8.4 cents per security HY 2010
GOZNA Securityholders - 4.52 cents per security HY 2010



BALANCE SHEET

ITEM	As at Dec 2010 \$ million	As at Jun 2010 \$ million	Change \$ million
Current assets			
Cash and cash equivalents	19	17	2
Other assets ¹	15	11	4
Total current assets	34	28	6
Non-current assets			
Investment property	978	747	231
Less Straight line rental adjustments	(34)	(28)	(6)
Other assets	34	28	6
Total non-current assets	978	747	231
Total assets	1,012	775	237
Current liabilities			
Trade and other payables	9	5	4
Derivative financial instruments	-	1	(1)
Provision for distribution	16	14	2
Total current liabilities	25	20	5
Non-current liabilities			
Derivative financial instruments	7	14	(7)
Interest bearing liabilities	547	417	130
Total non-current liabilities	554	431	123
Total liabilities	579	451	128
Net assets	433	324	109

¹ Includes properties available for sale



CAPITAL MANAGEMENT

Equity raising

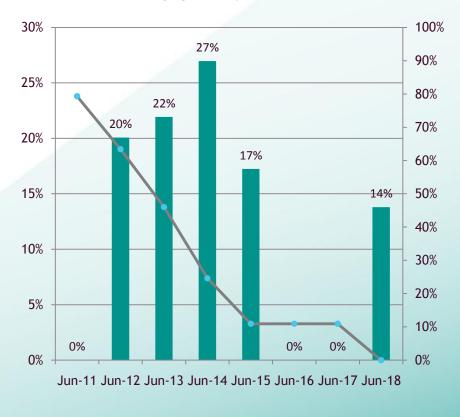
Rights issue of \$101m successfully completed September 2010

Offer price	\$1.90
FY 11 pro forma DPS yield on offer price	9.0%
(Discount)/premium to pro forma NTA per security	(4.5%)
(Discount)/premium to 20 trading day VWAP	(2.6%)
(Discount)/premium to 40 trading day VWAP	1.6%
Debt (as at 31 December 2010)	\$ million
Drawn debt ¹	548.3
Undrawn debt	9.7
Facility limit	558.0
Increase available	22.0
Total facility with increase available	580.0
Debt to gross assets	54.2%
Loan to value ratio (debt facility)	55.8%
Interest cover ratio (debt facility)	2.00 x

Interest rate hedging (as at 31 December 2010)

Amount of debt hedged	79.3%
Weighted average interest rate on hedged debt	5.8%
Weighted average duration of hedged debt	3.3 years

Hedging Maturity Profile



% of Swaps Expiring
% of Debt Hedged

¹ Excludes unamortised borrowing costs



PROPERTY OVERVIEW

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ACQUISITIONS & DIVESTMENTS

Acquisitions Property	Purchase Price (\$ million)	Initial Yield
SW1 Carpark, South Brisbane, QLD	\$9.7	9.0%
52 Merivale Street, South Brisbane, QLD	\$62.4	8.7%
32 Cordelia Street, South Brisbane, QLD	\$60.7	8.1%
13 Business Street, Yatala, QLD	\$14.9	8.5%
29 Business Street, Yatala, QLD	\$10.7	8.0%
10 Gassman Drive, Yatala, QLD	\$5.0	7.9%
670 Macarthur Avenue, Pinkenba, QLD	\$8.2	8.3%
World Park, Adelaide, SA	\$46.5	9.0%
134 Lillkar Road, Goulburn, NSW	\$65.5	9.9%
Total	\$283.6	8.9 %

Divestments Property	Sale Price (\$ million)	Initial Yield
45 Northlink Place, Virginia, QLD	\$3.7	10.1%
Lot 1, 44-45 Raglan Street, Preston, VIC	\$9.6	11.1%
Total	\$13.3	10.8%

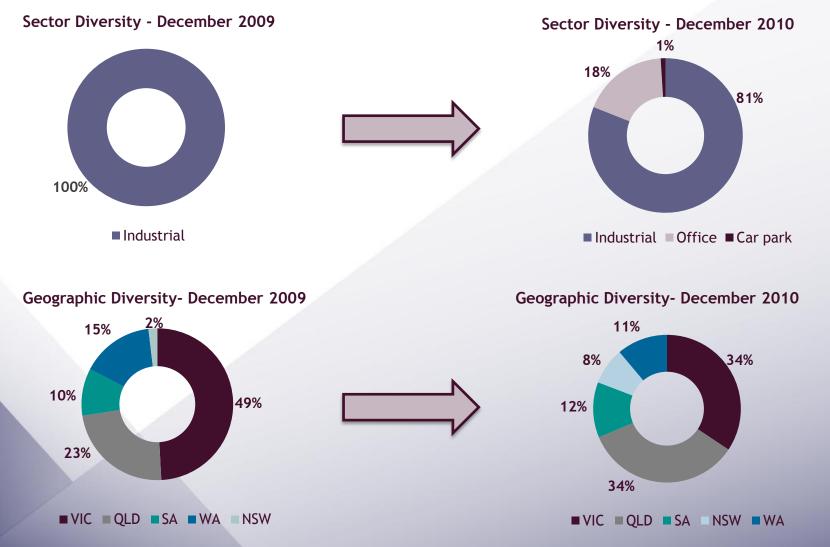


32 Cordelia Street, South Brisbane, QLD

Note: Both properties contracted for unconditional sale, due for settlement post 31 December 2010



PROPERTY OVERVIEW - ASSETS

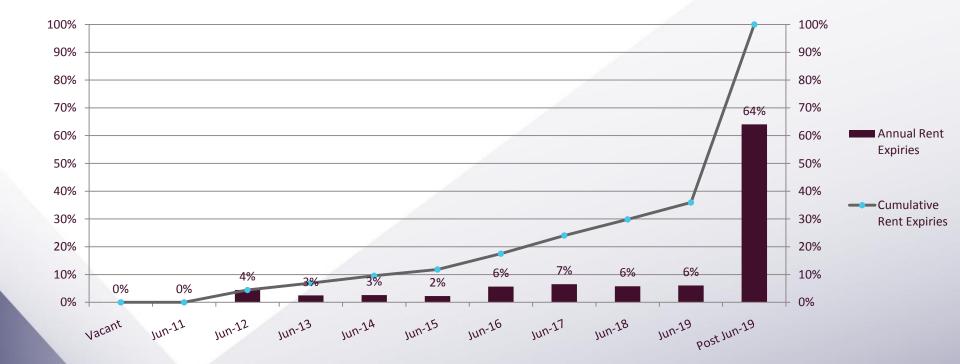


*Not all amounts will sum to 100% due to rounding



PROPERTY OVERVIEW - TENANCY

Lease Expiry Profile



- Diversifying quality tenancy base with acquisitions, whilst maintaining a strong WALE
- Asset management strategies to minimise the effect of FY 2012 lease expiries



PROPERTY OVERVIEW - TENANCY CONTINUED

	Major Tenant	% of Portfolio Rent	Tenant WALE	No. of leases	Ownership
1	Woolworths	46%	11.7	6	ASX Top 10 by Market Cap
2	Coles Group Limited	8%	11.1	1	ASX Top 10 by Market Cap
3	Sinclair Knight Mertz	6%	7.8	1	Private Company
4	Star Track Express	4%	8.5	1	Joint Owned b Qantas & Australia Post
5	Coffey International	3%	14.7	1	ASX top 300 by Market Cap
6	Macmahon Corporation	2%	4.4	2	ASX top 300 by Market Cap
7	Fletcher Corporation (Laminex)	2%	1.5	1	ASX & NZX Listed
8	SA Government	2%	9.8	1	AAA Rated State Government
9	Willow Ware Australia	2%	5.5	2	Private company
10	Paper Australia	2%	2.7	1	ASX Top 200 by Market Cap
	Top 10 Total	77%	10.3	17	
	Balance	23%	5.0	34	
	Total assets	100%	9.1	51	



PROPERTY OVERVIEW - VALUATIONS

Properties Independently Valued as at 31	Number of properties	Value (\$m)	Ave. Capitalisation Rate	% Change Book value	% Change Average Market Yield
December 2010	21	\$736.3	8.6%	0.3%	0%
Properties acquired in the 6 Months to 31 December 2010	Number of properties	Value (\$m)	Ave. Capitalisation Rate		
	8	\$232.0*	8.2%		
Properties not Independently Valued at 31 December 2010	Number of properties	Value (\$m)	Ave. Capitalisation Rate		
	4	\$23.2	9.2%		
Total Portfolio 31 December 2010	Number of properties	Value (\$m)	Ave. Capitalisation Rate		
	33	\$991.5	8.5%		

• 74% of Properties re-valued at 31 December 2010 with 0.3% gain above prior book value and 23% of properties acquired at or below independent valuation

• Values increased, albeit marginally

* Includes \$11.6m of capitalised acquisition costs



PROPERTY MARKET

TEL



PROPERTY MARKET

Industrial	 Market stable with low vacancy and tenants considering pre-commitments Rental levels flat, with moderate growth expected from late 2011 Yield compression has been mild - Cap rates - Prime 8.0% to 8.5%, secondary 9.0% plus GDP of 2.7% seasonally adjusted (Sept 2010). High AUD, but good terms of trade
Office	 National vacancy rate of 9.5% (Jan 2011) down from 10.0% (source: PCA) Net absorption (demand) very strong at 302,673m² (source: PCA) New supply not significant - costs and financing check to supply Incentives stable/reducing Cap rates stable - prime 6% to 8%, secondary 8% to 10%
Retail	 Retail sales flat at annual 0.3% seasonally adjusted (Nov 2010) Consumer pulling back with higher interest rates and housing prices levelling Unknowns - Internet retailing, Centro portfolio Cap rates stable - Regional 6 - 7%, sub-regional 8 - 9%



STRATEGY & OUTLOOK



STRATEGY & OUTLOOK

Strategy

- Clear Investment Strategy
- \checkmark Office, retail, industrial property landlord
- ✓ Domestic Australia focus
- ✓ Not developer, fund manager or lender
- Diversify portfolio over time
- ✓ Sector
- ✓ Tenants
- ✓ Geography
- Debt
- ✓ Reduce gearing over time
- ✓ Expand banking syndicate
- Move to debt capital markets when pricing / demand attractive
- Equity
- ✓ Expand free float
- \checkmark Australia and South African institution interest
- ✓ Index inclusion S&P / ASX A-REIT 300

Outlook

- Positive outlook
- Market expectations that asset values will be stable/ increase
- ✓ Portfolio well leased
- Asset management
- ✓ Releasing properties with FY 2012 expiries
- $\checkmark\,$ Sale of smaller assets where prices are good
- Opportunities
- ✓ A number of opportunities continually analysed. Not growth for sake of growth - must be of added value to Group
- Distributions
- ✓ FY 2011 On target to achieve /exceed Rights Issue forecast of 17.1 cents per security¹

¹ For GOZ securities not issue as part of Rights Issue



THANK YOU

For further information contact: Timothy Collyer, Managing Director Aaron Hockly, Company Secretary and General Counsel

> Investor information line: 1800 260 453 www.growthpoint.com.au